

# INDUSTRIAL PACKAGING

Dedicated to providing solutions for all aspects of packaging, including the delivery, design, fulfillment, inventory, kitting, payment, ordering, receiving, storage, and use of packaging.

## OUR PROCESS



### 01 / CUSTOMER FOCUS

Customer-centric business model focused on ensuring our customers have every advantage possible to make their own business successful.



### 02 / OPERATIONS

Significant investments in people, real estate, equipment, and systems resulting in over 99% on-time delivery across the nation.



### 03 / SUPPLY NETWORK

Extensive supply network based on long-standing partnerships to expand product offerings and ensure supply chain resiliency.



### 04 / EXPERTISE

Hundreds of years of collective packaging expertise.

## OUR LOCATIONS

With 25 Locations, we at Packaging Exchange can service all major markets in the US. We have a proficient team of professionals that dedicate their time to make sure your transactions are handled seamlessly, from the beginning of sourcing your specific materials to the final product being delivered.



**PAT HIGGINS**  
CHIEF SALES OFFICER

502-649-9434

[pat@packagingexchange.com](mailto:pat@packagingexchange.com)

Pat Higgins is a seasoned professional with over 25 years of experience in the packaging supply industry. Pat's passion for sales and customer relationship management has propelled him to the forefront of the packaging sector.

As Chief Sales Officer, he oversees sales operations for small, medium, and national accounts, driving revenue growth and strategic partnerships. His leadership style emphasizes collaboration and empowerment, fostering a high-performance culture within the sales team. He has deep strategic insight, and is not afraid to challenge the status quo.

With a strong track record of success and a passion for the packaging industry, Pat builds on an innate ability to cultivate long-term strategic partnerships and alliances that yield high returns and solves challenging sales and operations objectives. He continues to lead the charge in delivering innovative solutions to a diverse clientele while fostering a culture of excellence and sustainability.